

Grant Krueger Promoted to National Sales Manager

Krueger has recently announced the exciting promotion of Grant Krueger to National Sales Manager. Grant has worked in the family run business for over 15 years and continues to work his way up through the ranks playing a major role in driving the company forward for a sound future. He has been involved in all aspects of the business including sales, engineering and service, with the last 10 years spent in sales. Grant has assembled an impressive team to work with him backed up by years of experience including his sales staff as well as a reliable customer service support team

including Adel Gerges, group engineer who has been with Krueger for over 15 years and will provide technical support and solutions and John Hoysted, new trailer sales administration who has been with Krueger for over 20 years and will provide costing and administration support. Grant also has 24/7 access to his father, managing director and founder, John Krueger who is still very much hands on, working closely on Research and Development of innovative trailer designs for the future. Grant is committed to quality and superior customer satisfaction stating these will be his key focus.

He also states that Krueger is about forming partnerships with its customers and ensuring that they are one hundred percent happy with its products and service.

With a strong focus on customer service, Krueger is in an excellent position to service its customers right around Australia with company owned sales and service facilities in Melbourne, Sydney and Brisbane and agents in South Australia and Western Australia providing a one stop shop for new and used trailer sales, service and repairs, trailer hire and spare parts.

Grant will be based at our Derrimut office and is more than happy to look after all your equipment needs. Please feel free to contact him on 03 9366 2133, 0419 114 137 or grant_krueger@krueger.com.au.



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Service, repairs, parts and hire

Queensland State Manager

In line with a focus on customer service Alan Guest rejoins Krueger to head up the Queensland branch. Alan is no stranger to Krueger having spent 4 years working for us in the past as the Operations Manufacturing Manager in Melbourne and overall Alan brings with him over 20 years experience working in the trailer manufacturing industry. Alan will be responsible for managing the sales, service, hire and parts operation based at the Salisbury site.

Alan is looking forward to his new role and servicing our customers by providing a one stop shop with minimum down time.



Victorian Service Manager

David Grant has recently been promoted to Victorian Service Manager at Krueger. He has worked his way up, being employed as the workshop supervisor for the past five years and running his own workshop for numerous years prior to that. Through these positions, David has built up a wealth of knowledge and experience. He has accepted the challenging role to expand and grow the workshop to meet our customers' needs ensuring they are back on the road as soon as possible.

David will be based at our Derrimut site and can be contacted on 9366 2133.

Advantage Trailer Rental Manager

George Athanasi recently joined Advantage Trailer Rentals; a division of the Krueger group as the Business Development Manager. George has been brought onboard to drive growth and our commitment to customer service. George comes to Advantage with a wealth of knowledge having worked in the hire industry for the last 10 years. George will be based at our Derrimut site however will also oversee our operations in NSW and QLD.

George is looking forward to his new role and servicing our customers to meet all their trailer rental needs. He can be contacted on 0437 122 425 or 03 9366 2133.



Investment Allowance Deadline

There is now only a limited time to take advantage of the Government's investment allowance. To benefit from the investment order you must take delivery and make payment by the 30th June 2010. Please contact one of our salesmen today to make sure you don't miss out!

BUCKLE LESS CURTAIN

*Krueger are proud to present their
Buckle Less Load Restraint Curtain**



**BRAND NEW
TECHNOLOGY**

- **NO BUCKLES**
- **NO GATES**
- **AUTOMATIC**
- **AIR OPERATED**

PROUDLY BUILT FOR

the **FASHION
MOVERS**

T F M

LOGISTICS GROUP PTY LTD
TRADING AS THE FASHION MOVERS

This innovative design is a simple air operated push button automatic curtain system that will provide the operator with huge productivity gains whilst complying with the NTC load restraint guidelines.

IT FEATURES:

- Air operated Push Button Design
- Contains and prevents load shift
- Load Restraint Rated to comply with NTC guidelines
- Lightweight, high strength, carbon fibre section integrated into curtain structure



*Patent pending

No. 1 in Innovation and Technology

KRUEGER

www.krueger.com.au

BEECHEY CARRIERS



20 year partnership

Beechey Carriers has been operating for around 30 years. The key to its success is its commitment to customer satisfaction and long-term client relationships. For over 20 years, Beechey has relied on Krueger for quality, reliable equipment that performs and this has seen the partnership between the two companies continue to grow.

Beechey Carriers is a family owned and operated transport business. Starting from humble beginnings with just one vehicle back in the 1970s, it was established by Ron and Carol Beechey. Today the company is run by Ron's son Matthew and his daughter Karen and the vehicle fleet is substantially larger having grown to 40 company vehicles, and over 70 trailers.

With a focus on customer satisfaction and long term client relationships, Beechey Carriers provides a complete transport service centred around its main specialties of Container Transport, Interstate Transport and Warehousing.

Matthew Beechey says, "Over the years we have built many strong relationships with our customers and suppliers alike, Krueger would most

certainly be high on this list and it is through their commitment to provide us with a quality product complimented with great after sales service that has made the decision simple each time a new purchase has been required.

"We have been purchasing trailers from Krueger for over 20 years. The relationship has been a long association with my father buying some of his first



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trailers from Krueger. We still have a drop deck trailer which was purchased in 1990 and is still used daily in our local containers fleet.”

More recently, Beechey expanded its fleet further with the purchase of two new Krueger B-double Kurtainer combinations to accommodate increased growth. The combinations incorporate a drop deck design with a mezzanine level which provides

significant loading advantages.

Grant Krueger, national sales manager at Krueger explains, “Krueger is prepared to go the extra distance for its customers. Working with Beechey to deliver what they need in order to fulfill their customer’s needs has always been a top priority.”

Matthew adds, “Beechey has seen solid growth over the past 10 years and we have invested in people and

technology setting a firm platform from which to launch the next phase in our growth plan. Given the history between Beechey and Krueger, we can see the opportunities to grow this partnership well into the future.”

Krueger would like to personally thank Beechey Carriers for supporting Krueger over the past 20 years and we look forward to continuing to support the company well into the future.



TNT goes again with Krueger



The order for 13 trailers includes a mixture of rollback and drop deck mezzanine floor trailers which are used for moving express bulk freight. Paul Wild, TNT's National Fleet and Equipment Manager says that the new trailers are already proving to be a big asset to the fleet. "The drop deck mezzanine trailers are more flexible because they provide extra loading capacity. Normally, with the component of mixed freight carried it is not possible to double stack pallets, but the drop decks provide extra pallet space to better utilise the cubic capacity."

Each trailer features Krueger's unique Slide-A-Gate load restraint system.

"The Slide-A-Gate was specified primarily for its OH&S benefits. It eliminates gate loss and there is no lifting required, which is great as the mezzanine deck gates are normally quite large and heavy for drivers," says Paul.

Along with removing the risk associated with gates, the Slide-A-Gate system gives the operator the ability to load/unload in record time. It is highly safety focused, eliminates conventional restraining methods such as load binders to secure freight, and has been extensively tested under the criteria required in the Load Restraint

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Guidelines 2004.

In fact, the system meets and exceeds the test criteria and is mass management rated for all applications. Krueger also provides the operator with a manufacturer's statement, as well as fitting a detailed decal confirming compliance with the load restraint guidelines.

Paul adds, "Krueger was excellent

to deal with throughout this whole process, very attentive and quick to respond. Everything from the design and engineering process to building the trailers was excellent.

Krueger would like to personally thank TNT for supporting Krueger and we look forward to continuing to support them in the future.



Super Quad Axle B-double an Industry First



Long-term customer P&O Trans recently purchased two Super Quad Axle B-double Skeletal combinations from Krueger. These units will operate on a 24 hour basis under the PBS scheme.

This recent purchase adds to a long line of purchases made by John Allen who is the Project Manager at P&O Trans.

"I chose Krueger because of their expertise in the skel department. They have been making skels for a long time and it is a very good product," says John, who has been purchasing trailers from Krueger for around 15 years.

These innovative skels were purpose built for P&O Trans. Krueger's national sales manager Grant Krueger explains, "The instructions from P&O were that they wanted to improve their productivity by carrying two high mass 40' containers on a designated route under the PBS scheme. "These trailers will operate on a 24 hour basis as a shuttle between the Melbourne waterfront and P&O's Somerton distribution terminal."

Krueger designed and manufactured the industry first Super B-double Skeletal combination back in 1994.

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Sixteen years later, Krueger continues to lead the way in innovation and technology, designing and manufacturing another industry first: the Super (Quad Axle) B-double combination for its valued client P&O, providing enormous productivity gains.

"Every trip the Super B-double makes is the equivalent of two normal trailer trips, so the productivity gains will just keep adding up," says John.

"Krueger has been excellent to deal with. They are always helpful, especially their design department, and are always willing to try new ideas to get what we want. The professional way Krueger treats customers, as well

as its general understanding of the industry makes life a lot easier. You don't need to explain what you need because they more or less understand straight away. That's why I choose Krueger.

"I've used them for many years and have purchased around 100 trailers from them and I'll definitely continue to use Krueger trailers in the future," says John.

Krueger would like to personally thank P&O for supporting Krueger and we look forward to continuing to support them in the future.

SERVICE, REPAIRS, PARTS AND HIRE

Servicing you in VIC, NSW, QLD, SA and WA



- Fully stocked showrooms
- General consumables
- RFS suspensions/axles
- Slide-A-Gate DIY kits
- Gates, toolboxes etc
- Volume packages

Full range of trailer and truck body parts



KRUEGER

- Workshops in VIC, NSW, QLD SA and WA
- Load restraint curtain retrofits
- Slide-A-Gate conversions
- Refurbishments/rollovers
- Scheduled servicing
- Major/minor repairs

Service and repairs on any make or type of trailer



- Cost effective
- Short or long-term hire
- Load restraint curtain option on Kurtainers
- Slide-A-Gate option on Kurtainers
- Fully maintained
- National service back-up

Large range of rental trailers



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